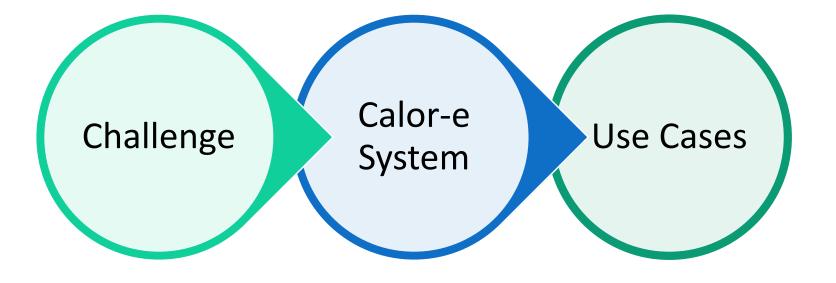


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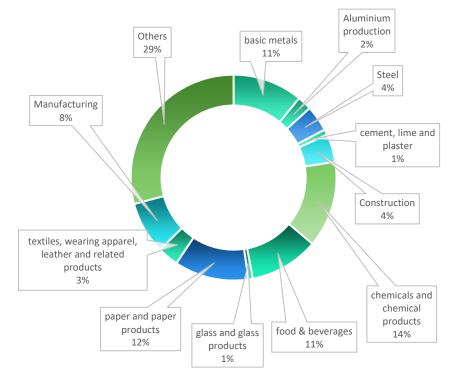
Content



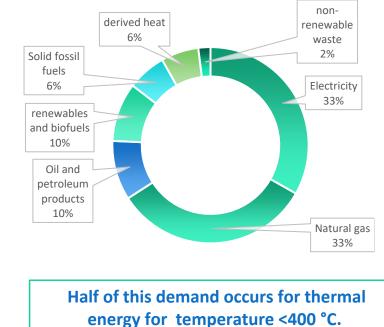


Challenge - Industry

Share of energy use for industries



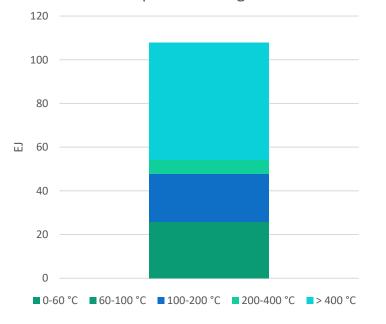
Energy products used in the industry sector



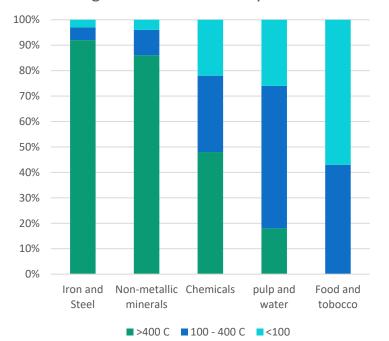
Eurostat, Disaggregated final energy consumption in industry - quantities by NACE Rev. 2 activity [NRG_D_INDQ_N_custom_7786906]

Challenge Industry

Industrial heat demand by temperature range



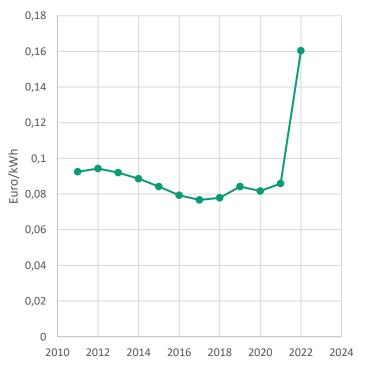
Heat requirements by temperature range in different industry sectors



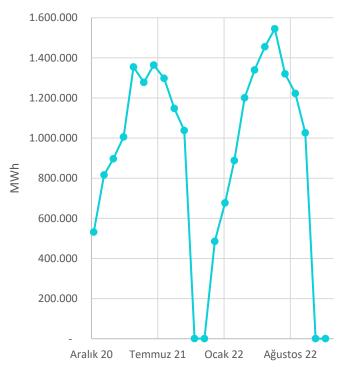
A Landscape Review of the Global Renewable Heating and Cooling Market

Challenge – Electrical grid

EU – Average non-household electricity prices



Monthly un-licenced and off-demand renewable power generation (Turkey)





2 sectors - 2 problems

Industrial heat

- Emissions
- Energy security (fossil fuel availability)
- Variable and increasing prices

Electrical grid

- Increased renewables increase grid stability problems
- Overloading of existing transmission lines
- Demand and supply mismatch



How to solve both problems?

Electricity



Heat

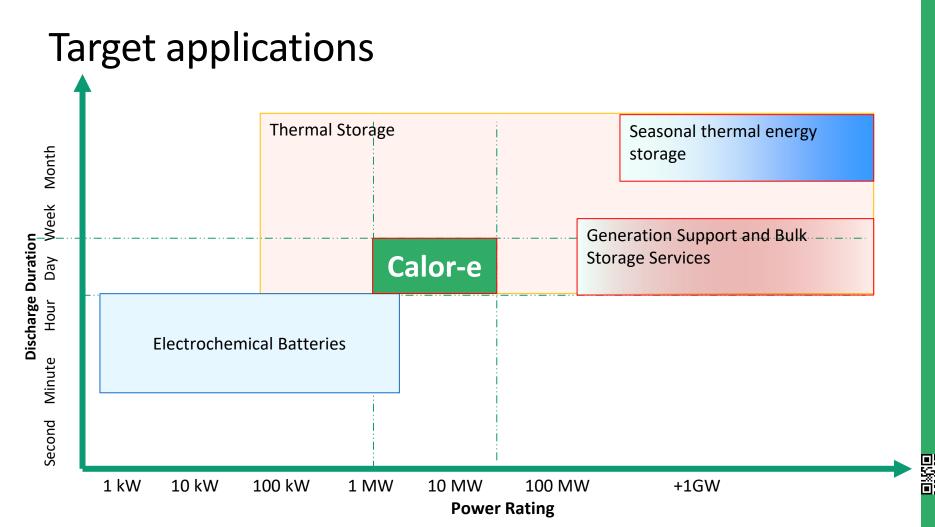
Low cost / of demand renewablesRenewable energy on site

Intraday storageCharge when its cheapHeat when you need

Heat on demand High temperatures up to +400 °C



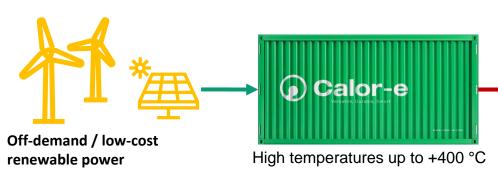




Calor-e; durable and fully recyclable

Technology

- Storing heat in Steel (0.6 1 MWe / unit)
- Fast response and charge (50-500 kW)
- Variable discharge (10-1000 kW)
- Transfer with conventional heat transfer fluids Merits
- Made from conventional materials
- Does not lose capacity with discharge
- Fully recyclable
- Modular and scalable
- 98% electricity to heat efficiency



Low-Medium Industrial Heat

Sectors:

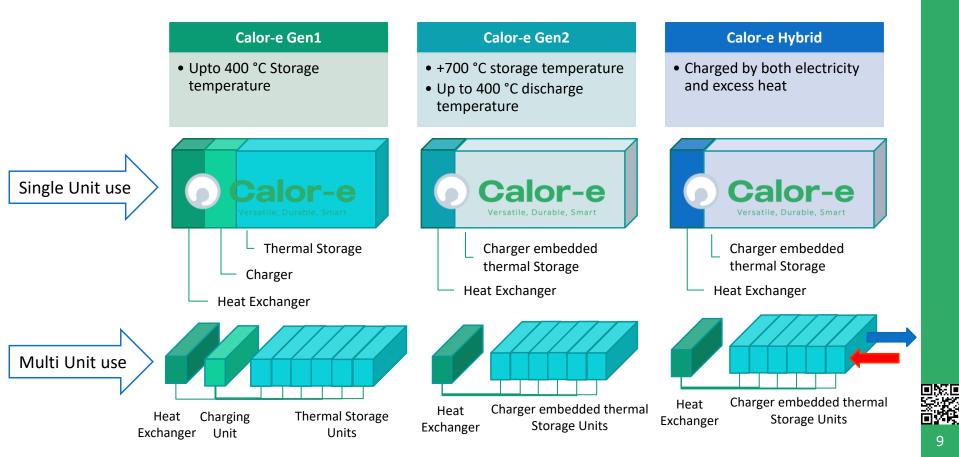
- Food and beverages
- Chemical
- Agriculture
- Textile
- Paper
- Metals

Operations:

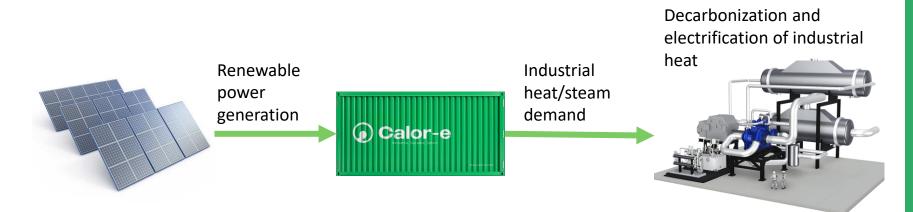
- Pasteurizing (60 80 °C)
- Drying (70 200 °C)
- Tempering (150 200 °C)
- Boiling / Steam (100 250 °C)
- Distillation (140 150 °C)
- Bleaching (130 150 °C)



Calor-e Units



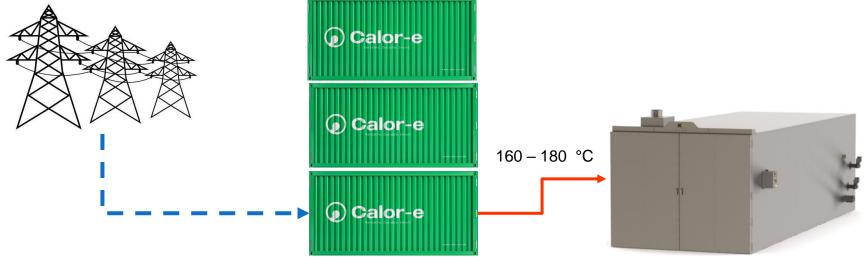
Low temperature low demand case: Calor-e + PVs



30 ton/day capacity Pasteurization plant (milk) currently uses burner to generate steam

- The plant consumes 42 tons of coal or 23.5 tons natural gas annually
- After coal burner is replaced by 1MWh(e) Calor-e unit:
- Prevents up to 113 tons of CO₂ emissions, 1.4 tons of SO₂ emissions, 0.65 tons of NO_x emissions annually

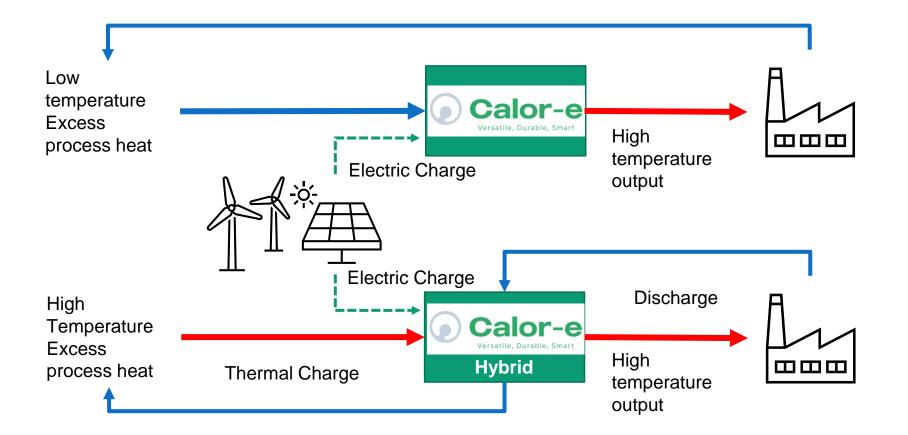
Medium temperature low demand case: Calor-e + Grid integration



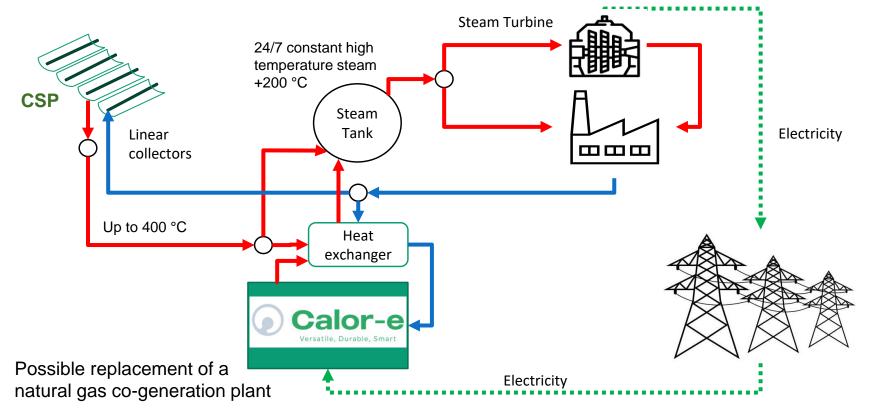
Electrostatic Powder Coating Oven burner to heat up the system to 160 – 180 °C

- 3 operations daily, 260 days work annually
- Natural gas burner is replaced by 3 x 1MWh(e) Calor-e unit
- Prevents up to 638 tons CO₂ emissions /year

Medium Temperature Case: Calor-e + Heat recovery



Medium Temperature Case: Calor-e + CSP (Direct Steam Generation) - Sectoral integration & Grid Flexibility



System Impact

Calor-e thermal batteries

- Fast response capacity for multiple charge/discharge through the day
- Low parasitic loads
- Low energy loss
- lifetime of 25 years
- low environmental footprint
- 100% recyclable with conventional methods

Each 1 MWe unit

• + 3.500 tons CO₂ emission reduction in average in its lifetime



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